

UWS Dealer Pricing and Commissions			Sales Rep 20%				Senior Sales Rep 30%				Dealer 40%				Master Dealer 50%				
Drinking Water Solutions		SKU	Retail Price	WS	Comm	OVR1	OVR2	WS	Comm	OVR1	OVR2	WS	Comm	OVR1	OVR2	WS	Comm	OVR1	OVR2
				Price	or Profit	20.0%	10.0%	Price	or Profit	15.0%	7.5%	Price	or Profit	10.0%	5.0%	Price	or Profit	7.5%	3.75%
Delphi H2 Undersink	20004101	\$3,395	2,716.00	679.00	543.20	271.60	2,376.50	1,018.50	356.48	178.24	2,037.00	1,358.00	203.70	101.85	1,697.50	1,697.50	127.31	63.66	
Vesta H2 Countertop	20004102	\$3,095	2,476.00	619.00	495.20	247.60	2,166.50	928.50	324.98	162.49	1,857.00	1,238.00	185.70	92.85	1,547.50	1,547.50	116.06	58.03	
Athena H2 Countertop	20004103	\$2,495	1,996.00	499.00	399.20	199.60	1,871.25	623.75	280.69	140.34	1,622.00	873.00	162.18	81.09	1,372.25	1,122.75	102.92	51.46	
Melody II	20004104	\$1,695	1,440.75	254.25	288.15	144.08	1,271.25	423.75	190.69	95.34	1,187.00	509.00	118.65	59.33	1,017.00	678.00	76.28	38.14	
Standard-Whole Home Solutions																			
UltraHome Premium	26044666	\$3,995	3,196.00	799.00	639.20	319.60	2,796.50	1,198.50	419.48	209.74	2,397.00	1,598.00	239.70	119.85	1,997.50	1,997.50	149.81	74.91	
Standard Salt-Free (Up to 25gpg)	26044667	\$2,500	2,000.00	500.00	400.00	200.00	1,750.00	750.00	262.50	131.25	1,500.00	1,000.00	150.00	75.00	1,250.00	1,250.00	93.75	46.88	
Standard Salt-Softener (Up to 35gpg)	260446121	\$2,500	2,000.00	500.00	400.00	200.00	1,750.00	750.00	262.50	131.25	1,500.00	1,000.00	150.00	75.00	1,250.00	1,250.00	93.75	46.88	
UltraHome Salt-Free Combo	26044668	\$6,495	5,196.00	1,299.00	1,039.20	519.60	4,546.50	1,948.50	681.98	340.99	3,897.00	2,598.00	389.70	194.85	3,247.50	3,247.50	243.56	121.78	
UltraHome Salt Combo	26114685	\$6,495	5,196.00	1,299.00	1,039.20	519.60	4,546.50	1,948.50	681.98	340.99	3,897.00	2,598.00	389.70	194.85	3,247.50	3,247.50	243.56	121.78	
UltraHome Single (Single Tank Combo)	26044660	\$3,795	3,036.00	759.00	607.20	303.60	2,656.50	1,138.50	398.48	199.24	2,277.00	1,518.00	227.70	113.85	1,897.50	1,897.50	142.31	71.16	
Wholehome Basic (Triple Blue)	26044661	\$1,995	1,596.00	399.00	319.20	159.60	1,396.50	598.50	209.48	104.74	1,197.00	798.00	119.70	59.85	997.50	997.50	74.81	37.41	
Grande-Whole Home Solutions																			
Grande Premium	26044668	\$5,995	4,796.00	1,199.00	959.20	479.60	4,196.50	1,798.50	629.48	314.74	3,597.00	2,398.00	359.70	179.85	2,997.50	2,997.50	224.81	112.41	
Grande Salt-Free (Up to 25gpg)	26044269	\$5,000	4,000.00	1,000.00	800.00	400.00	3,500.00	1,500.00	525.00	262.50	3,000.00	2,000.00	300.00	150.00	2,500.00	2,500.00	187.50	93.75	
Grande Salt-Softener (Up to 35gpg)	26114686	\$5,000	4,000.00	1,000.00	800.00	400.00	3,500.00	1,500.00	525.00	262.50	3,000.00	2,000.00	300.00	150.00	2,500.00	2,500.00	187.50	93.75	
Grande Salt-free Combo (Up to 25gpg)	260446207	\$10,995	8,796.00	2,199.00	1,759.20	879.60	7,696.50	3,298.50	1,154.48	577.24	6,597.00	4,398.00	659.70	329.85	5,497.50	5,497.50	412.31	206.16	
Grande Salt Combo	26114686	\$10,995	8,796.00	2,199.00	1,759.20	879.60	7,696.50	3,298.50	1,154.48	577.24	6,597.00	4,398.00	659.70	329.85	5,497.50	5,497.50	412.31	206.16	
Other-Whole Home Solutions																			
Standard Iron Breaker (2 1/2 bath)	26044662	\$3,995	3,196.00	799.00	639.20	319.60	2,796.50	1,198.50	419.48	209.74	2,397.00	1,598.00	239.70	119.85	1,997.50	1,997.50	149.81	74.91	
Mid-Size Iron Breaker (4 bath)	26044663	\$4,995	3,996.00	999.00	799.20	399.60	3,496.50	1,498.50	524.48	262.24	2,997.00	1,998.00	299.70	149.85	2,497.50	2,497.50	187.31	93.66	
Grande Iron Breaker (5+ bath)	26044664	\$5,995	4,796.00	1,199.00	959.20	479.60	4,196.50	1,798.50	629.48	314.74	3,597.00	2,398.00	359.70	179.85	2,997.50	2,997.50	224.81	112.41	
Standard Neutralizer (PH Booster, 3 bath)	26044665	\$2,995	2,396.00	599.00	479.20	239.60	2,096.50	898.50	314.48	157.24	1,797.00	1,198.00	179.70	89.85	1,497.50	1,497.50	112.31	56.16	
Grande Neutralizer (PH Booster, 4+ bath)	26044670	\$3,995	3,196.00	799.00	639.20	319.60	2,796.50	1,198.50	419.48	209.74	2,397.00	1,598.00	239.70	119.85	1,997.50	1,997.50	149.81	74.91	